

Market Overview



Key Metrics	DSF Historical Sparkbars	June 2020	June 2021	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		1,718	1,751	1.9%	8,396	8,544	1.8%
Pending		1,280	1,272	-0.6%	5,803	6,572	13.3%
Sold Listings		1,451	1,569	8.1%	6,320	7,073	11.9%
Median Sales Price		379,500	450,000	18.6%	352,500	417,500	18.4%
Average Sales Price		403,632	501,308	24.2%	391,125	470,906	20.4%
Pct. Of List Price Received		100.8	104.9	4.1%	100.6	103.6	3.0%
Days on Market		15	7	-53.3%	22	11	-52.3%
Active Listings		1,029	546	-46.9%	5,696	2,351	-58.7%

Market Overview

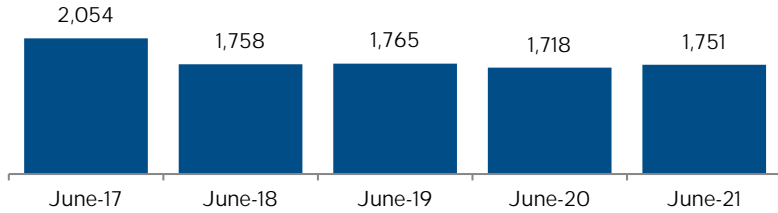


Key Metrics	ASF Historical Sparkbars	June 2020	June 2021	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		214	252	17.8%	1,199	1,201	0.2%
Pending		200	186	-7.0%	929	957	3.0%
Sold Listings		219	210	-4.1%	937	1,094	16.8%
Median Sales Price		241,400	317,433	31.5%	245,700	300,000	22.1%
Average Sales Price		256,598	327,858	27.8%	256,942	310,020	20.7%
Pct. Of List Price Received		100.5	104.1	3.6%	100.3	103.2	2.9%
Days on Market		19	6	-68.4%	18	7	-58.1%
Active Listings		104	48	-53.8%	670	338	-49.6%

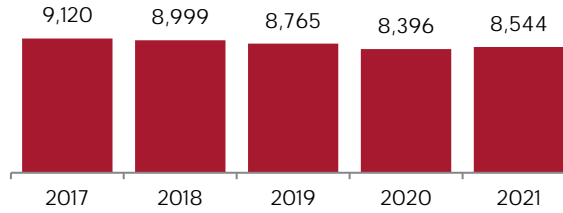
Market Overview



June - DSF

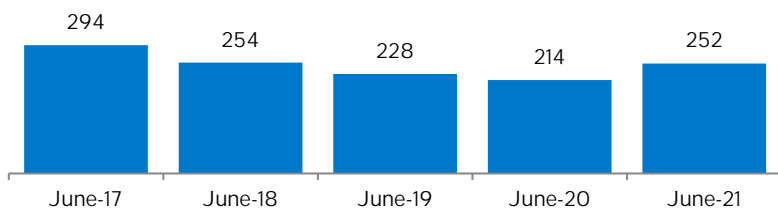


Year to Date

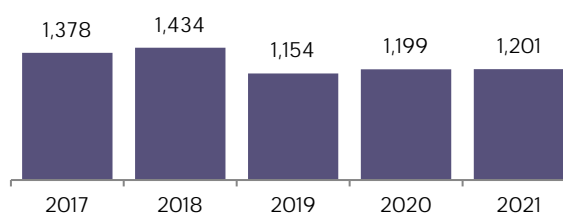


	New Listings	Percent Change
06/2017	2,054	
06/2018	1,758	-14.41%
06/2019	1,765	0.40%
06/2020	1,718	-2.66%
06/2021	1,751	1.92%

June - ASF

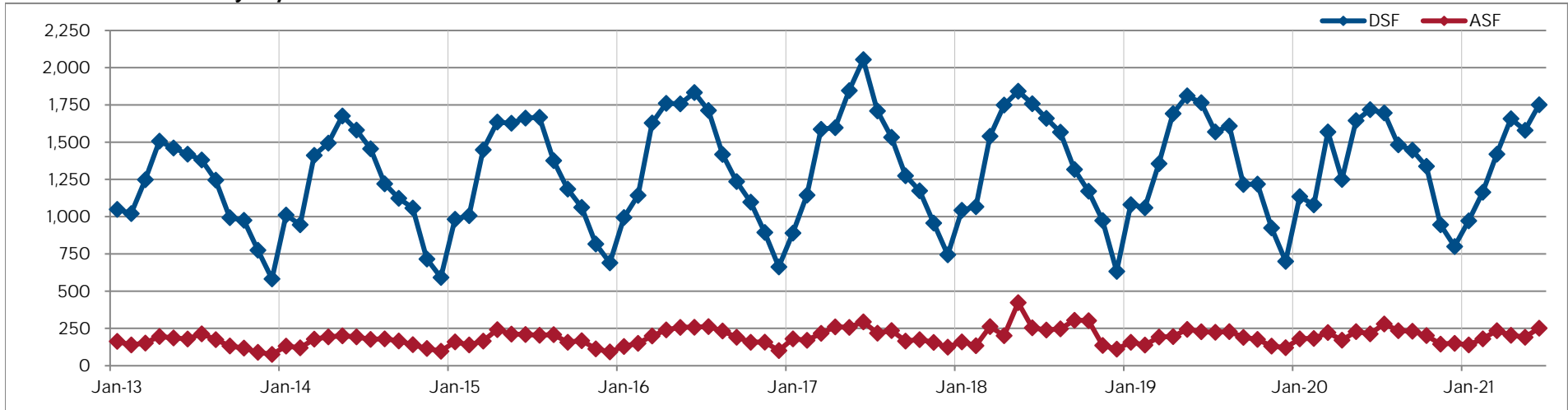


Year to Date



	New Listings	Percent Change
06/2017	294	
06/2018	254	-13.61%
06/2019	228	-10.24%
06/2020	214	-6.14%
06/2021	252	17.76%

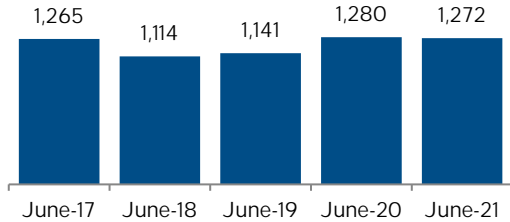
Historical New Listings by Month



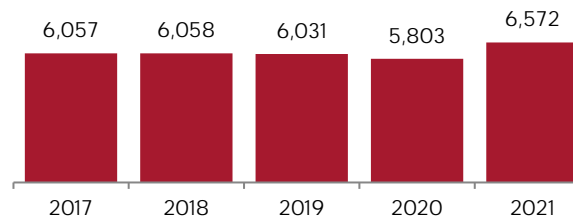
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June - DSF

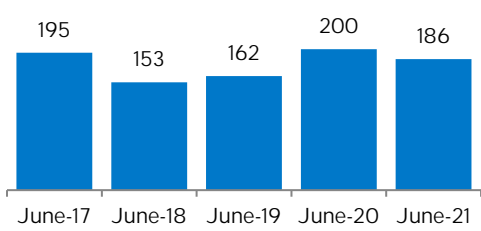


Year to Date

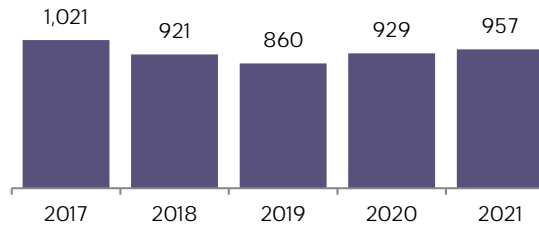


	Pending	Percent Change
06/2017	1,265	
06/2018	1,114	-11.94%
06/2019	1,141	2.42%
06/2020	1,280	12.18%
06/2021	1,272	-0.63%

June - ASF

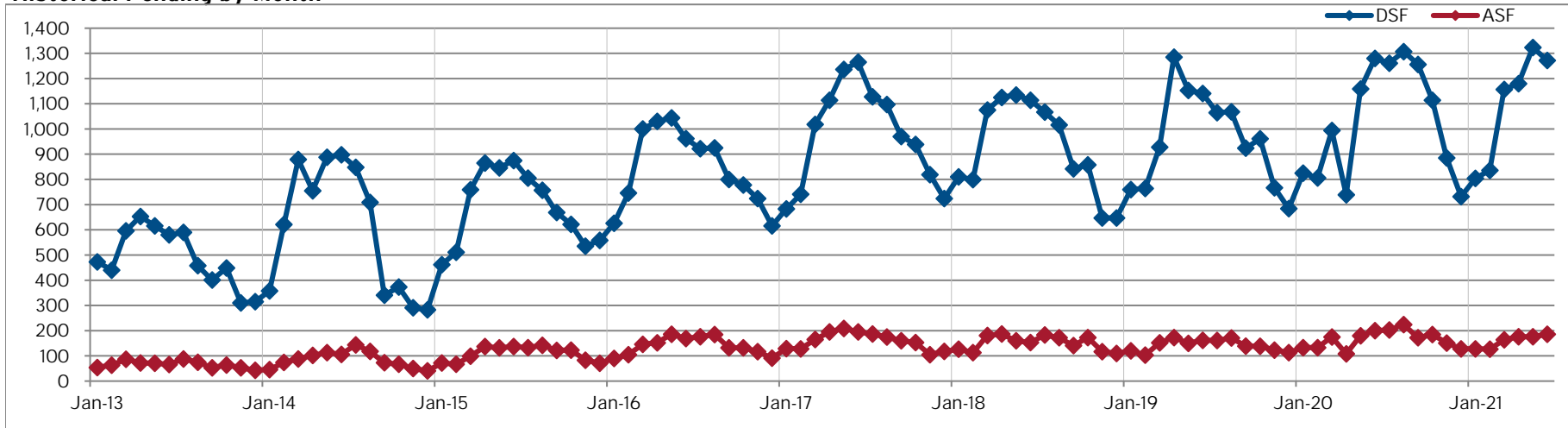


Year to Date



	Pending	Percent Change
06/2017	195	
06/2018	153	-21.54%
06/2019	162	5.88%
06/2020	200	23.46%
06/2021	186	-7.00%

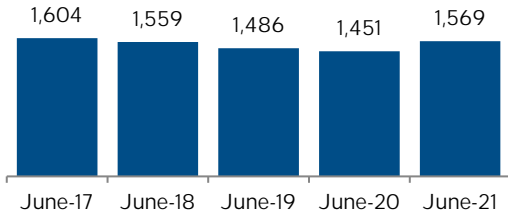
Historical Pending by Month



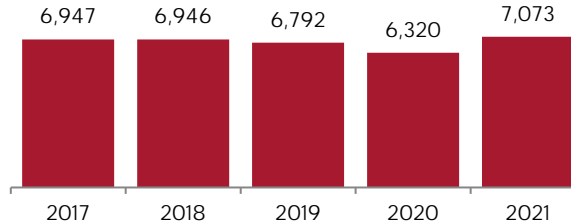
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June - DSF

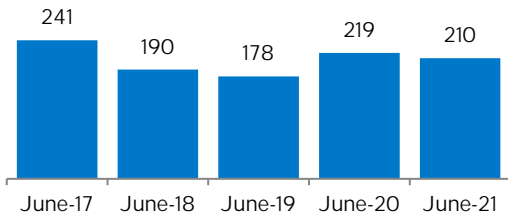


Year to Date

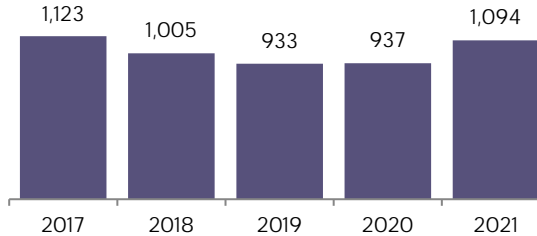


	Sold Listings	Percent Change
06/2017	1,604	
06/2018	1,559	-2.81%
06/2019	1,486	-4.68%
06/2020	1,451	-2.36%
06/2021	1,569	8.13%

June - ASF

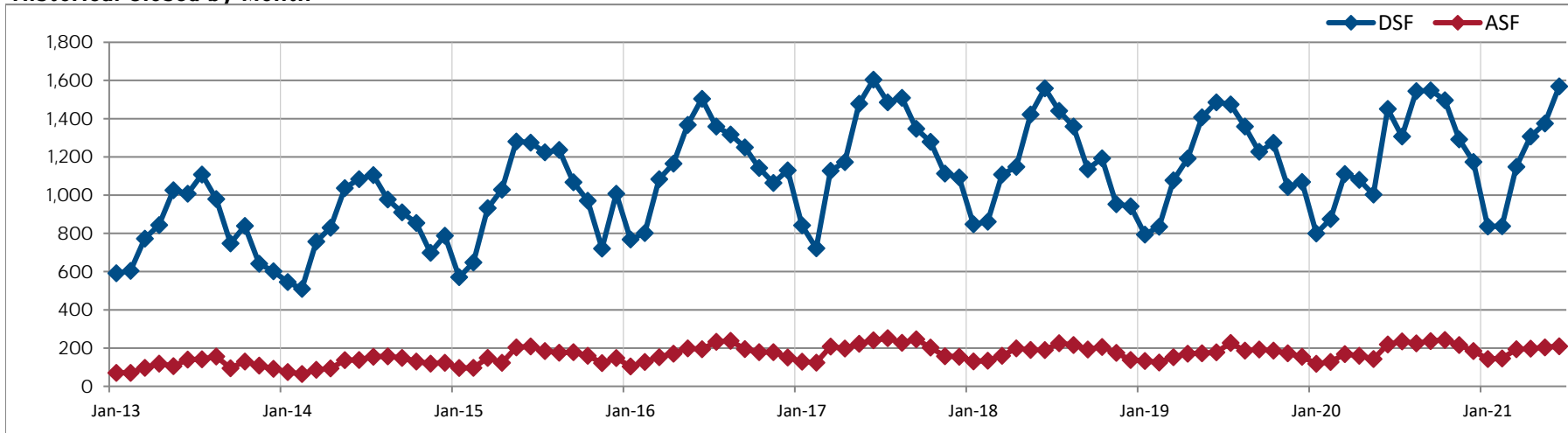


Year to Date



	Sold Listings	Percent Change
06/2017	241	
06/2018	190	-21.16%
06/2019	178	-6.32%
06/2020	219	23.03%
06/2021	210	-4.11%

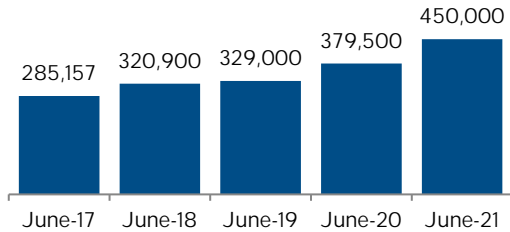
Historical Closed by Month



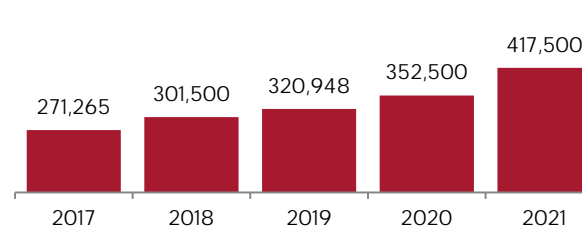
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June - DSF

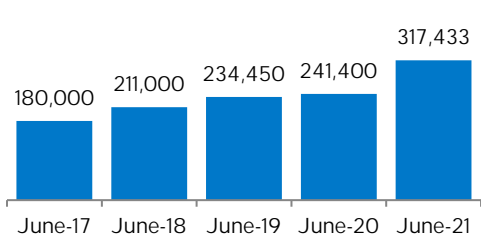


Year to Date - Median

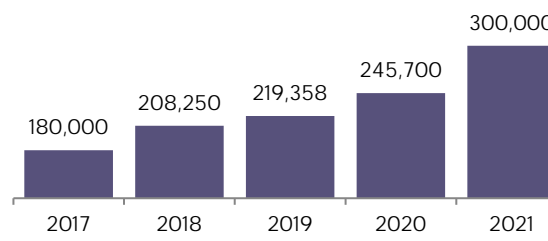


	Median Sales Price	Percent Change
06/2017	285,157	
06/2018	320,900	12.53%
06/2019	329,000	2.52%
06/2020	379,500	15.35%
06/2021	450,000	18.58%

June - ASF

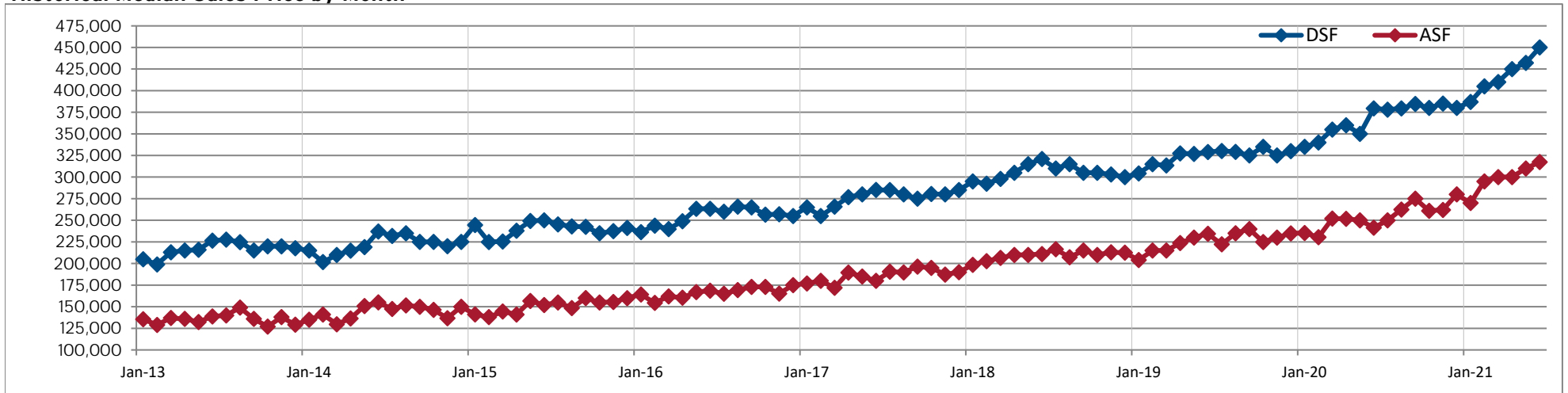


Year to Date - Median



	Median Sales Price	Percent Change
06/2017	180,000	
06/2018	211,000	17.22%
06/2019	234,450	11.11%
06/2020	241,400	2.96%
06/2021	317,433	31.50%

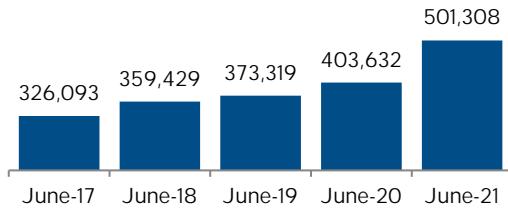
Historical Median Sales Price by Month



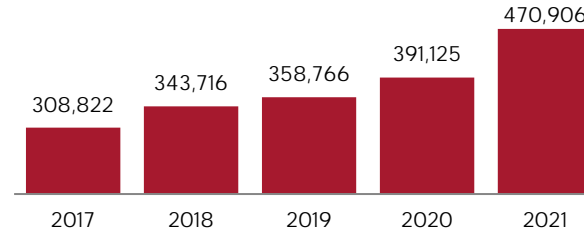
Market Overview



June - DSF

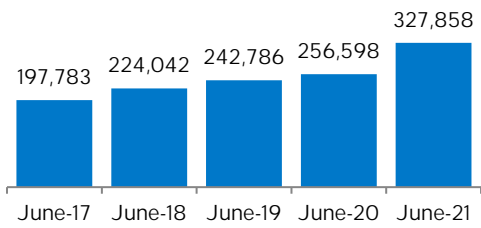


Year to Date - Average

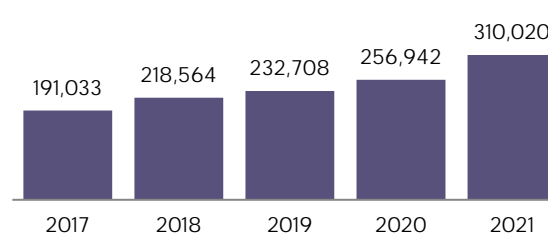


	Average Sales Price	Percent Change
06/2017	326,093	
06/2018	359,429	10.22%
06/2019	373,319	3.86%
06/2020	403,632	8.12%
06/2021	501,308	24.20%

June - ASF

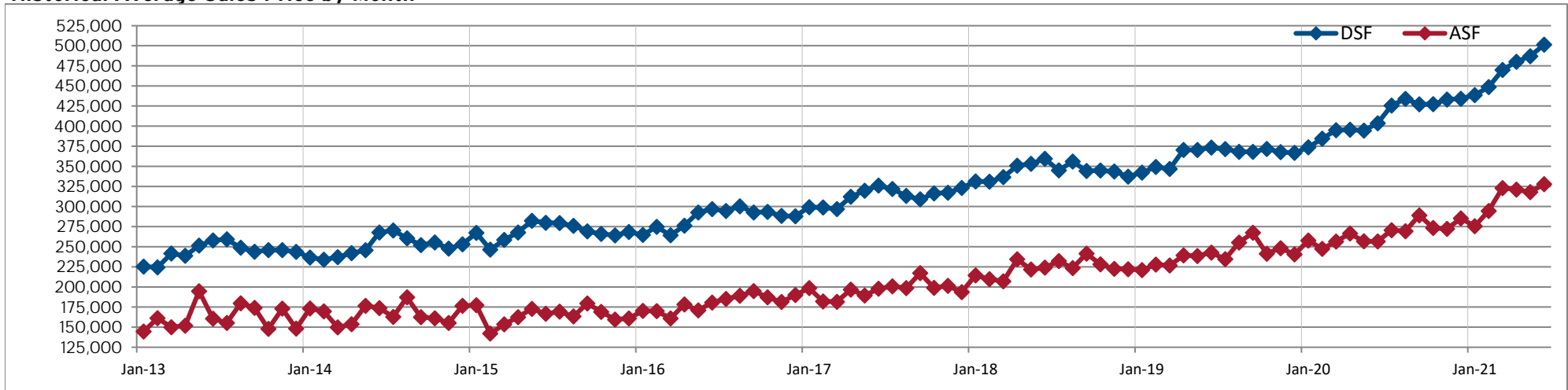


Year to Date - Average



	Average Sales Price	Percent Change
06/2017	197,783	
06/2018	224,042	13.28%
06/2019	242,786	8.37%
06/2020	256,598	5.69%
06/2021	327,858	27.77%

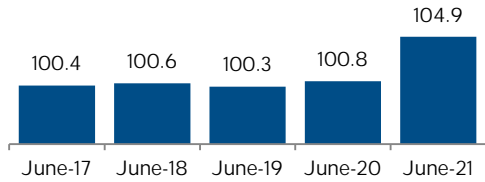
Historical Average Sales Price by Month



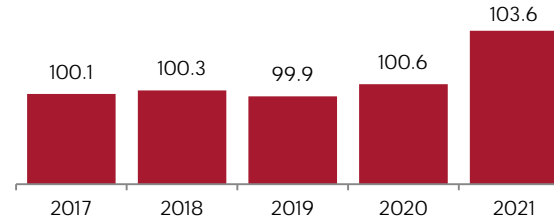
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June - DSF

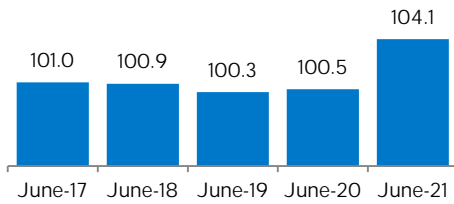


Year to Date - Average

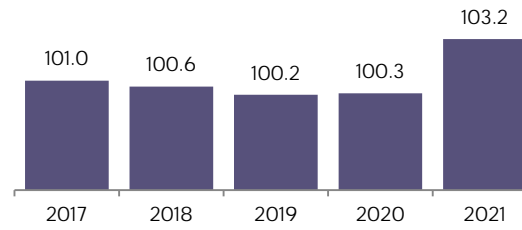


	Pct of List Recvd	Percent Change
06/2017	100.4	
06/2018	100.6	0.20%
06/2019	100.3	-0.30%
06/2020	100.8	0.50%
06/2021	104.9	4.07%

June - ASF

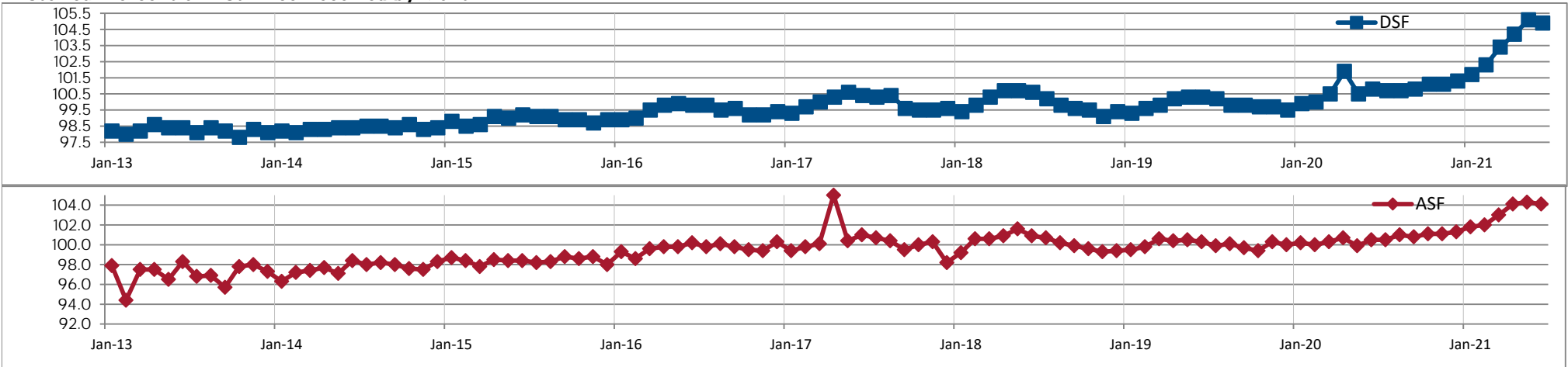


Year to Date - Average



	Pct of List Recvd	Percent Change
06/2017	101.0	
06/2018	100.9	-0.10%
06/2019	100.3	-0.59%
06/2020	100.5	0.20%
06/2021	104.1	3.58%

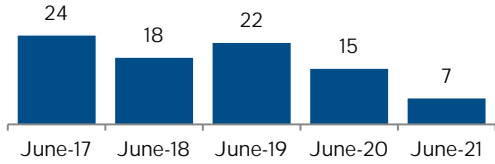
Historical Percent of List Price Received by Month



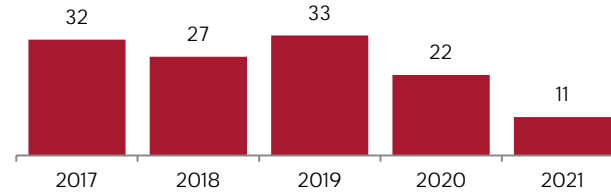
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June - DSF

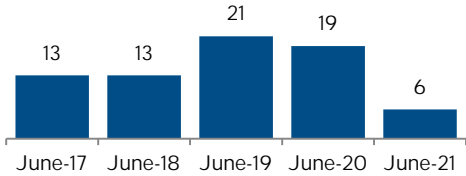


Year to Date - Average

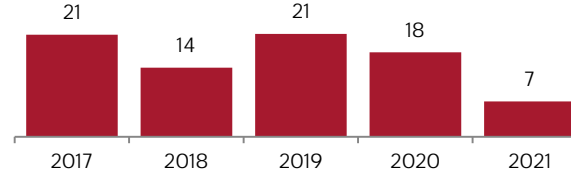


	DOM	Percent Change
06/2017	24	
06/2018	18	-25.00%
06/2019	22	22.22%
06/2020	15	-31.82%
06/2021	7	-53.33%

June - ASF

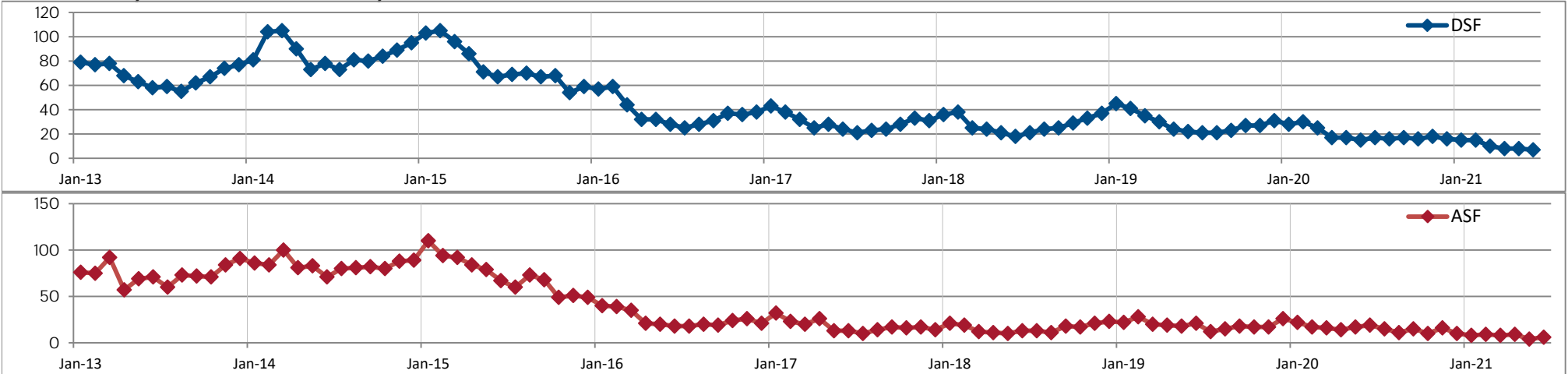


Year to Date - Average



	DOM	Percent Change
06/2017	13	
06/2018	13	0.00%
06/2019	21	61.54%
06/2020	19	-9.52%
06/2021	6	-68.42%

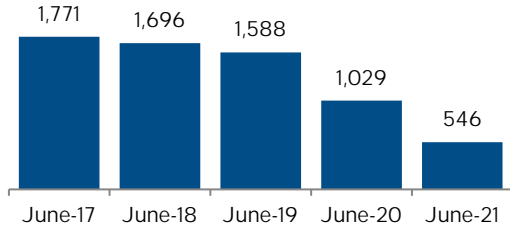
Historical Days on Market Until Sale by Month



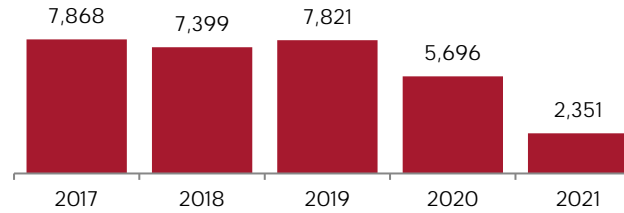
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June - DSF

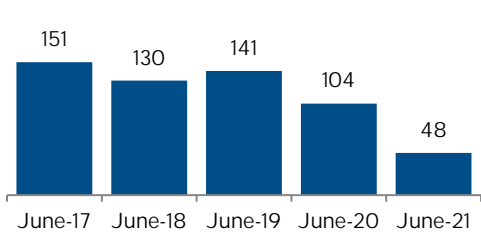


Year to Date

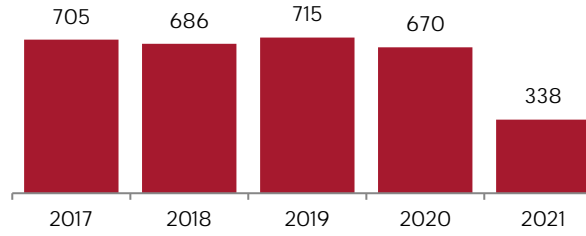


	Active Listings	Percent Change
06/2017	1,771	
06/2018	1,696	-4.23%
06/2019	1,588	-6.37%
06/2020	1,029	-35.20%
06/2021	546	-46.94%

June - ASF

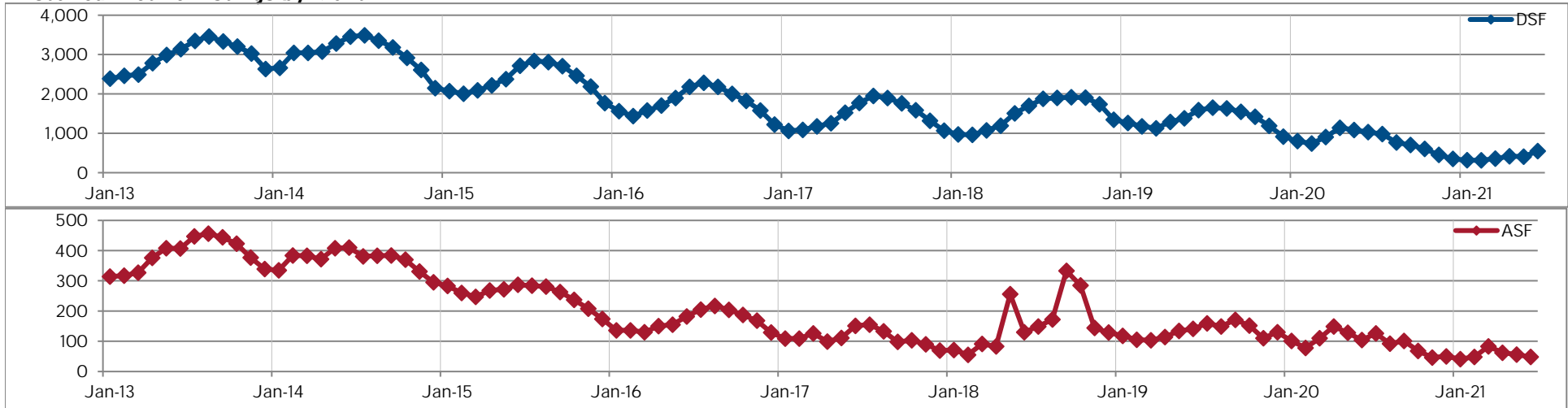


Year to Date



	Active Listings	Percent Change
06/2017	151	
06/2018	130	-13.91%
06/2019	141	8.46%
06/2020	104	-26.24%
06/2021	48	-53.85%

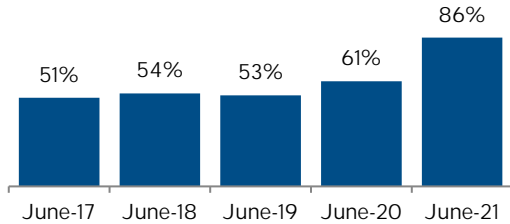
Historical Active Listings by Month



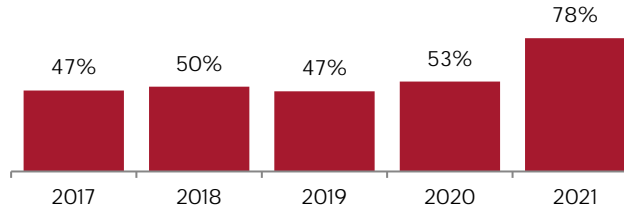
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June - DSF

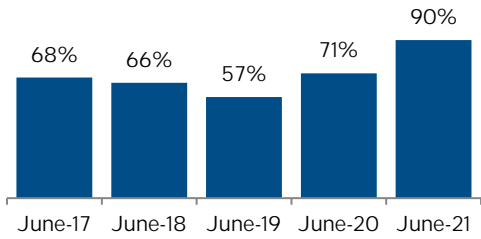


Year to Date - Average

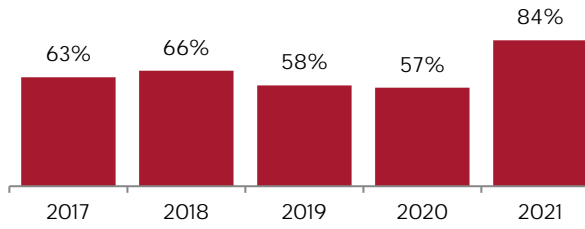


	Sales as a % of Active Listings	Percent Change
06/2017	51%	
06/2018	54%	4.75%
06/2019	53%	-2.04%
06/2020	61%	15.53%
06/2021	86%	41.62%

June - ASF

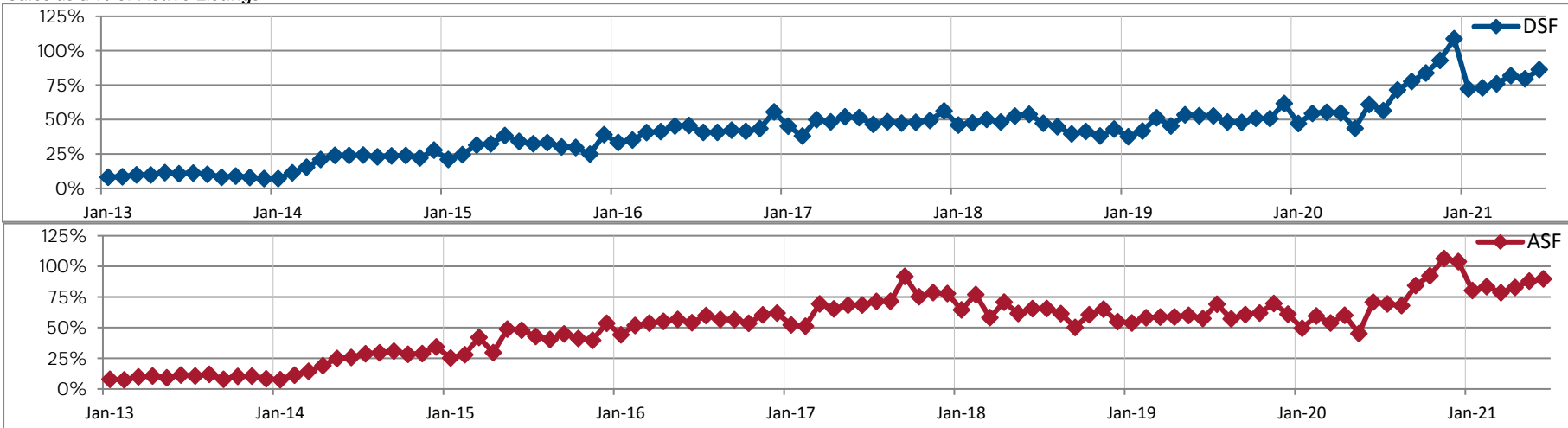


Year to Date - Average



	Sales as a % of Active Listings	Percent Change
06/2017	68%	
06/2018	66%	-4.31%
06/2019	57%	-12.36%
06/2020	71%	23.43%
06/2021	90%	26.62%

Sales as a % of Active Listings*

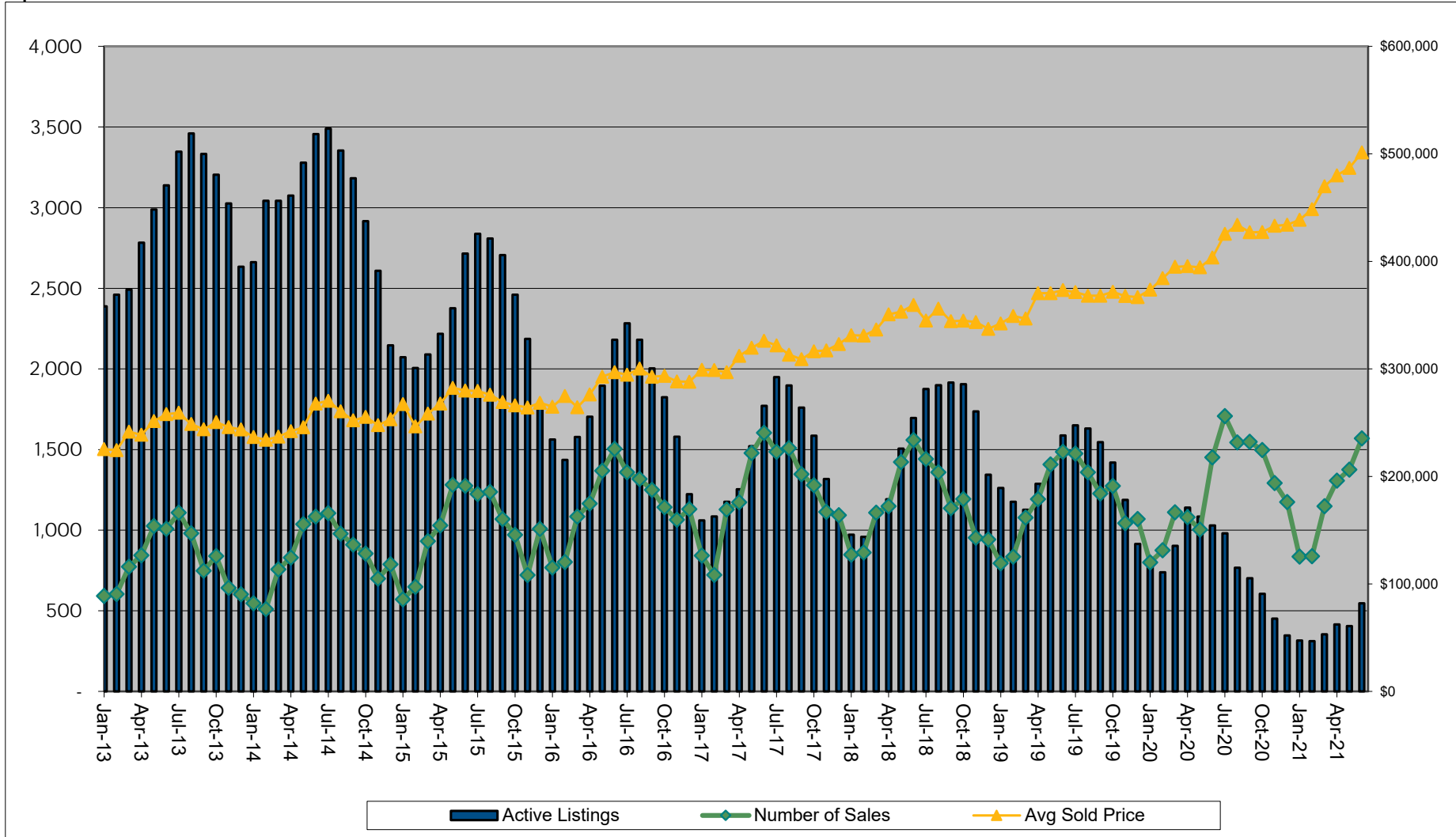


*Actives + Pending + Expired + Withdrawn

Market Overview



April 2021 - DSF



Market Overview



Freddie Mac Interest Rates

