

January 2012 - Real Estate Market Statistics

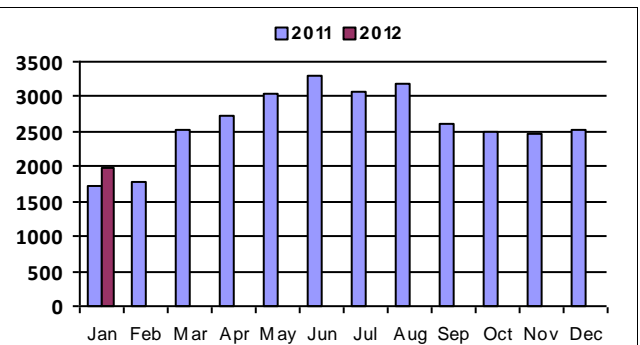


Total MLS Area - ALL

Includes all MLS areas in Metrolist

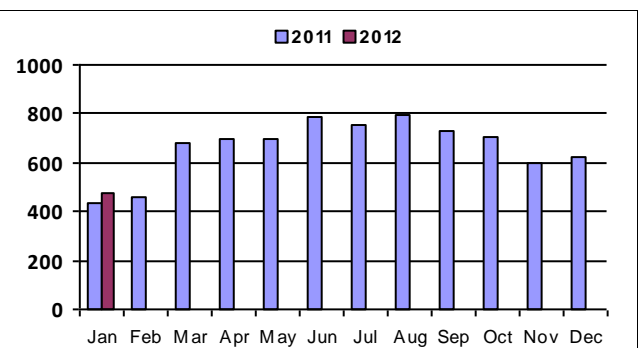
Closed Residential

Category	Jan-11	Jan-12	% Change
#Of Closed Sales - Month	1,724	1,993	15.6%
#Of Closed Sales - YTD	1,724	1,993	15.6%
Avg. Days On Market	120	103	-14.2%
# Of Active Listings	13,714	8,356	-39.1%
# Of NEW Listings	3,947	3,519	-10.8%
Absorption Rate (in months)	8.1	4.4	-45.1%
Average Price (Sold)	277,922	272,328	-2.0%



Closed Condo

Category	Jan-11	Jan-12	% Change
#Of Closed Sales - Month	432	477	10.4%
#Of Closed Sales - YTD	432	477	10.4%
Avg. Days On Market	123	108	-12.2%
# Of Active Listings	4,176	2,087	-50.0%
# Of NEW Listings	1,079	929	-13.9%
Absorption Rate (in months)	10.	4.5	-55.1%
Average Price (Sold)	150,085	146,544	-2.4%



Land Title Guarantee Company

<http://www.ltgc.com>

Based on Information from Metrolist, Inc. for the period Jan 2009 through present. Note: This representation is based in whole or in part on data supplied by Metrolist, Inc. Metrolist, Inc. does not guarantee nor is in any way responsible for its accuracy. Data maintained by metrolist, Inc. may not reflect all real estate activity in the market.